



epstein & associates

COMPANY OVERVIEW





ABOUT US

Started in 1965, Epstein & Associates is recognized as the premier retail commercial brokerage firm in California specializing in Tenant and Landlord Representation. For over 50 years we have used our insight, experience, and resources to implement smart growth or smart tenanting for our clients. Some of the most renowned national retail companies and landlords have turned to Epstein & Associates for real estate guidance.

As tenant representatives, we are able to meet and exceed client objectives by understanding the distinct qualities upon which their brands are built. No other Retail Brokerage firm has implemented the intensive 2 year training program which is the basis of our agent's experience. Our success has been pairing these qualities with the real estate that best suits the client's need. We provide detailed market analysis, census based trade demographics, and customized aerial and competition maps to insure that our clients can make informed decisions.

As landlord representatives, The Epstein & Associates teams' breadth extends beyond our market knowledge and transactional expertise; we immerse ourselves into the retailing experience with tenant merchandising, project design, branding and lease structure, all of which creates a successful shopping center. Our team develops marketing materials, identifies the strategic tenant prospects and manages the process so that the landlord realizes a smoother and quicker transition of a vacant space to a fixtured business with an operating tenant paying rent.

In 1979, Epstein & Associates was the creative and founding member of Chainlinks Retail Advisors, which is the largest retail only, full service, brokerage network in the United States. This network is comprised of over 60 offices and more than 500 brokers in every major market throughout the Country. This affiliation

allows Epstein & Associates the advantage in obtaining first-hand national market information. With offices in Marina del Rey and San Diego comprised of 16 agents and 9 GIS specialists, we service our clients from the Central Valley to the Mexican Border.



SAMPLE REPRESENTATION



